Varsity Logistics Announces Partnership with Able-One Systems

Partnership provides Canadian shippers with greater access to ShipSoft, the leading iSeries-based parcel and freight shipping software.

SAN FRANCISCO, CA ([PRWEB](#)) November 24, 2004 -- Varsity Logistics, Inc., the leader in multi-carrier shipping systems for the IBM iSeries, today announced their marketing partnership with Able-One Systems, Inc.

Able-One is a leading Canadian IBM Premier Business Partner specializing in best-of-breed software and services for IBM iSeries users.

ShipSoft, Varsity's parcel and freight shipping software, is designed exclusively for the IBM iSeries. ShipSoft helps businesses of all sizes manage the full transportation spectrum of parcel, truckload and LTL shipments, including rate shopping, manifesting, parcel packing, international shipments and invoice auditing.

"Able-One is committed to expanding the IBM iSeries services we offer," said Peter Paleczny, President of Able-One. With Varsity, our customers now have the option of leveraging their iSeries investment to automate and manage their parcel and freight shipments. Varsity's best-of-breed shipping software is ideal for companies who want the freedom to ship through multiple carriers."

Certified by Purolator and UPS Canada, as well as all major U.S. carriers, Varsity's carrier compliance kits for Canadian shippers contain rate, routing and zone data for intra-Canada shipments. The software supports parcel delivery to any location in Canada served by Purolator or UPS, including Purolator's Beyond Points service. Freight shipments are supported as well. ShipSoft-Freight automates carrier and mode selection, weigh, rate and label functions for LTL, truckload and rail shipments within Canada or to the United States and Mexico.

"Able-One shares our commitment to exceptional customer service," noted Marc Herman, President and CEO of Varsity Logistics. This partnership supports our expansion into the Canadian market, and provides the opportunity to work with leading Canadian companies."

About Varsity Logistics
Founded in 1989, Varsity Logistics, Inc. is the leading provider of IBM iSeries and AS/400 shipping systems. Varsity's software supports the full spectrum of parcel, truckload and LTL shipments, including rate shopping, manifesting, parcel packing, international shipments and invoice auditing. Deployed in more than 1,000 North American distribution sites, Varsity helps organizations of all sizes improve shipping efficiencies, increase customer satisfaction and reduce shipping expense. Varsity is headquartered in San Francisco, California.
http://www.varsitylogistics.com

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