

Dominion Dealer Solutions' Dealer Management System Now Integrated with General Motors' Vehicle Invoice Service

Dominion's Dealer Management System integration with GM's Vehicle Invoice Service allows dealers to efficiently download invoices directly to their DMS.

Norfolk, VA ([PRWEB](#)) June 21, 2016 -- Dominion Dealer Solutions announced today that [Dominion ACCESS®](#), a fully-integrated dealer management system, has become the first automotive DMS provider to achieve General Motors' Vehicle Invoice Service (VIS) version 2.2 integration. Through this integration, GM provides inventory management support to its dealers, allowing them to stock vehicles and post their values from invoices downloaded to Dominion ACCESS.

Previously, clerks within a dealership had to print a vehicle invoice and then enter the data manually into the inventory screen in the DMS. This integration changes what used to be a 10-minute process per vehicle into a 1-minute process. Dealers also have the option to batch post their entire inventory order.

The Dominion ACCESS integration with the GM Vehicle Invoice Service is simple to use and offers another effective vehicle inventory management tool for dealers nationwide. There is no additional fee from [Dominion DMS](#) for dealers to take advantage of the GM Vehicle Invoice Service (VIS) version 2.2 options, posting invoices to the general ledger and importing vehicles to in-stock inventory. Dominion DMS assistance will be provided to dealers wishing to activate this integration.

“Our development team has done an excellent job maximizing the tools provided by GM’s VIS version 2.2,” noted Van Koppersmith, president of Dominion DMS for Dominion Dealer Solutions. “Not only is this an incredible time-saving enhancement, it virtually eliminates posting errors, delivering the perfect blend of speed and accuracy for any dealership’s accounting department.”

Dominion ACCESS is a Windows-based dealer management system that includes document archiving, drill down reporting and vehicle rental as part of its core suite of applications. Dominion ACCESS provides dealers with a built-in prospecting tool, the ability to reference closed deals, personalized dashboards, award-winning customer service, and one customer and vehicle record for all dealership departments. The Dominion ACCESS software has flexible contract terms and no add-on fees for dealers.

Dominion Dealer Solutions offers two DMS solutions to the automotive marketplace -- Dominion ACCESS and Dynamics AX-based DominionDMX. Dominion ACCESS is a certified General Motors Dealer Technology Assistance Program (DTAP) solution. As such, Dominion ACCESS has met or exceeded the stringent requirements set forth by GM on behalf of its dealer community. For more information on the Dominion ACCESS dealer management system, or the benefits of General Motors' Vehicle Invoice Service (VIS) version 2.2 integration in your dealership, call 877-421-1040.

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About Dominion Dealer Solutions

Dominion Dealer Solutions helps car dealers attract, retain, and service customers for life. Dominion's Progressive Retail Platform™ includes customer relationship (CRM) and dealer management systems (DMS)



with actionable intelligence from the Microsoft Dynamics platform. The Progressive Retail Platform™ also contains lead management and equity mining technology, inventory management analytics, social media marketing and reputation management solutions. Dealers nationwide purchase custom lead generation and digital marketing tools from Dominion including: responsive design websites, SEO, SEM, digital advertising, multi-channel marketing, specialized data aggregation, mobile apps and market reports. OEMs and auto dealers nationwide utilize Dominion Dealer Solutions' technologies to solve their marketing challenges. Dominion Dealer Solutions is redefining automotive retail by delivering first-class customer experiences for local car buyers. For more information, visit our [website](#), like us on [Facebook](#), [Pinterest](#) or [YouTube](#), or follow us on [Twitter](#).

About Dominion Enterprises

Dominion Enterprises is a leading online marketing and software services company offering client solutions across multiple targeted business verticals. Our widely recognized B2C web and mobile portals, including ForRent.com, Homes.com, CycleTrader.com and BoatTrader.com, generate nearly 30 million unique visits monthly. Our B2B cloud SaaS solutions directly support clients in establishing their online and mobile brands, generating leads, and managing customer relationships. Dominion Enterprises has more than 40 businesses and 3,000 employees in our Norfolk, Va. home office, across the U.S., and internationally.

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