

Military AutoSource Announces New Navy Federal Overseas Auto Buying Program for U.S. Military Members

The new Overseas Auto Buying Program powered by Military AutoSource gives Navy Federal members exclusive vehicle buying benefits and pricing on top-selling manufacturers while stationed overseas.

WOODBURY, NY (<u>PRWEB</u>) January 28, 2016 -- Military AutoSource and Navy Federal Credit Union have partnered to offer U.S. military personnel the Overseas Auto Buying Program. The partners debuted the program in January, after a soft launch in late 2015. The program offers Navy Federal members great loan rates and exclusive vehicle pricing backed by a Lowest Price Guarantee. The Overseas Auto Buying Program is available to active duty military stationed or deployed outside the United States.

The Overseas Auto Buying Program brings confidence and transparency to vehicle shopping. Military members looking to purchase a new car, truck, bike, or SUV can order while overseas and access exclusive benefits, including military rebates, discounts, limited-edition models, 24/7 live member service, and financial safeguards against Involuntary Separation or Downsizing. The program's factory-direct pricing means there is no haggling on price, which is protected under the Lowest Price Guarantee.

"Military AutoSource is excited to partner with Navy Federal. Both companies are aligned with providing value to our customers and making certain we do what is right for the customer," said Stephen Frisch, Senior Vice President, Corporate Retail Operations at Military AutoSource. "Military AutoSource has served the needs of the military community for over 50 years and recognizes that special customers require special treatment."

"Our active duty members lead busy lives, especially when they're deployed overseas." said Joe Pendergast, assistant vice president of consumer lending at Navy Federal. "Navy Federal is always looking for new ways to help our members, and offering them a simple vehicle buying program with great rates means they have one less thing to worry about. This is a great opportunity and we're happy to help our members stationed around the world."

Through the program, Navy Federal members have access to a variety of top selling manufacturers, including Audi, Chrysler, Dodge, Ford, Harley-Davidson, Honda, Infiniti, Jeep, Lincoln, Mercedes-Benz, Nissan, Ram, Toyota, and Volkswagen.

While stationed abroad, members can avoid shopping in unfamiliar overseas markets. The program gives members the unique ability to order and drive a U.S. specification vehicle during their assignment overseas. Delivery is available in Europe, Korea, or Guam. Members can prepare for their return stateside by ordering their vehicle overseas and having it delivered in their hometown, lessening the burden of a busy arrival.

The Overseas Auto Buying Program offers special vehicle incentives exclusively for Navy Federal members. Members can visit <u>www.navyfederalautooverseas.com</u> to view current offers and start saving on a new vehicle while overseas.

About Military AutoSource

Military AutoSource (MAS) is a subsidiary of the Overseas Military Sales Corporation (OMSC). For over 50



years, Military AutoSource has been serving the military community by providing U.S. specification automobiles to active duty military, civilian, DOD employees and the diplomatic community stationed outside the United States. The on-base division of Military AutoSource, formerly known as Exchange New Car Sales, is authorized by the AAFES/NEXCOM program. You can learn more about Military AutoSource at http://www.militaryautosource.com.

About Navy Federal Credit Union

Navy Federal Credit Union is the world's largest credit union with more than \$73 billion in assets, 6 million members, 278 branches, and a workforce of over 13,000 employees worldwide. The credit union serves all Department of Defense and Coast Guard active duty, civilian and contractor personnel and their families. For additional information about Navy Federal, visit <u>www.navyfederal.org</u>.



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