



MTI Unwraps Enhanced Brokerage Software for Trucking Companies

Melton Technologies (www.mtiorizon.com) has announced its latest release of trucking software for Brokerage and Trucking companies, targeting customers who spend more time trying to find loads than fulfilling them. The new Shipment Broker for Horizon Dispatch builds on MTI's success with providing a single fleet management solution that unites both commercial fleets and logistic businesses. Customers who have been using the new offering have embraced it, noting the time it saves in finding the carriers.

Winston / Salem, NC (PRWEB) June 23, 2005 -- Melton Technologies (www.mtiorizon.com) has announced its latest release of trucking software for Brokerage and Trucking companies, targeting customers who spend more time trying to find loads than fulfilling them. The new Shipment Broker for Horizon Dispatch builds on MTI's success with providing a single fleet management solution that unites both commercial fleets and logistic businesses. Customers who have been using the new offering have embraced it, noting the time it saves in finding the carriers.

Cox Transportation (www.truckingforamerica.com) has been using Horizon's brokerage tools for years. Horizon tracks how often each carrier performs certain legs and with the touch of a button, provides a listing of carriers who have been used in the past to dispatchers for a given load. "The Brokerage features of Horizon ensure we get the right carrier for the right load every time," said Todd Goforth of Cox Transportation. "It saves us valuable time and ensures we can provide quality service to both our carriers and customers."

Companies can now provide even better service by identifying preferred or Favorite Lanes for their carriers. Favorite Lanes are identified by origin, destination, type of equipment, schedule and desired rate. Dispatchers using the software can pull up an instant report for any load from the Horizon Dispatch screen, make the assignment and send off customized rate confirmation sheets.

The Available Carrier feature lets companies log requests from carriers or third parties who have vehicles readily available in a specific area. The carriers don't have to be registered to be listed as being available, much like what currently occurs with freight board services such as Internet Truck Stop (www.internettruckstop.com) or FreightFinder (www.freightfinder.com). "One of the things we've observed is that users are still getting information from multiple places. Even though companies use online services for finding freight and carriers, they are still receiving calls from independent companies," explained Andrew MacNeill, Technical Marketing Manager at MTI, hinting at future integration with the online boards. "Now this information is put right with the dispatcher, so they can pull it up without having to stop working on the current load."

The enhanced Brokerage features also allow companies to track additional pay charges for their carriers. In addition to mileage, percentage or flat pay, users can add multiple surcharges or costs associated with a given load, including loading charges, tolls or fuel surcharges. The additional charges may also be based on flat, percentage or per mile and are combined into the final carrier pay, accessible with the enhanced Shipment Tracer feature. "Tracking all the miscellaneous information is much better now," described Joe Michetti, co-owner of Ameriline (www.ameriline.com). "When someone calls looking for a payment, I can find it instantly - the driver, the carrier, anybody."

Shipment Broker is provided as part of the Horizon Dispatch software, the cornerstone of the entire Melton operations Windows-based software, collectively known as Horizon. The latest version of Horizon was released



on June 1st, including over 80 enhancements requested directly from customers. Melton Technologies offers software for dispatching, billing, settlements, maintenance, fuel tax reporting and driver log management. MTI's ExecView performance management system pulls information from these systems, including the new brokerage software, to provide companies with a real-time snapshot of their operations. "Our new brokerage features show that MTI is committed not just to company-owned fleets but to all areas of the trucking industry," stated Chuck Melton, President of MTI. "Horizon offers a single place from which companies can manage virtually every aspect of their business, making them more productive than ever."

Melton Technologies (MTI) has been a provider of transportation software since 1984, helping trucking companies manage a combined total of over 10,000 trucks nationwide and manage companies who provide logistics services. More information about MTI may be found on their web site at <http://www.mtiorizon.com> or by calling 800-888-1246.

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