

Bargain Network Motors Claims Public Auctions are One of the Best-Kept Secrets in Buying Used Cars

Bargain Network Motors Members Buy Used Cars for as Little as \$500 through Public Auctions

Goleta, CA (<u>PRWEB</u>) June 2, 2005 -- Public auctions are probably the best-kept secret in buying used cars, reports <u>Bargain Network Motors</u>, a service provided by <u>Bargain Network</u>. Even though auctions have some of the best bargains in used vehicles, few people know how to attend and successfully purchase vehicles at auctions

The Bargain Network Motors service provides members toll-free access to Auto Experts who can search through a proprietary database of over one million vehicles, many of them $\hat{A} \Box$ distressed $\hat{A} \Box$ -- that is, vehicles that sellers want to sell quickly. Most distressed auction inventory comes from bank repossessions, abandoned vehicles, financial institutions, charities, corporate liquidations and dealer trade-ins as well as from the U.S. Government and local police departments.

Bargain Network Motors aids its members in the process of researching, purchasing and maintaining cars, trucks and other vehicles so that it $\hat{A} \square s$ easy and affordable. Bargain Network Motors can help members locate vehicles in their area, advise them on price, provide discounts on vehicle history reports as well as preferred rates on car care at a variety of nationally-acclaimed auto repair and maintenance shops.

Bargain Network Motors offers ten tips to ensure your auction experience is safe, easy and rewarding:

- Attend auctions that belong to NAPAA (National Association of Public Auto Auctions) to help ensure that youÂ \Box re dealing with a reputable auction. Less reputable auctions may sell cars that have been salvaged, totaled or taken apart in some manner.
- Inspect carefully and early. Remember that most auctions are "as is" so your inspection is critical. Take notes and use a digital camera if you have one.
- Arrive early. You'll have enough time to get settled and inspect vehicles.
- Weekdays and wet days often offer the best opportunities for bargains.
- Bid early and late. The best deals are often found at the beginning and end of auctions.
- Avoid auction fever when bidding. Set a price ahead of time and stick with it. (Bargain Motors members can call Bargain Auto Specialists during the auction for advice on how much to pay.)
- Be patient. Most auctions have more than 300 cars available per auction so there's bound to be a car you like.
- Find out how much the buyer fees are. Don't get surprised by the amount you have to pay after you win the bid.
- Bring a friend. Auctions move fast, so an extra pair of eyes always helps especially if they know something



about cars.

- Usually you can drive away in your new vehicle that day. The title will be transferred once you pay in full. Cash or cash-equivalents, like cashier $\hat{A} \square s$ checks and money orders, are the preferred method of payment. Some private companies will accept credit cards.

About Bargain Network Motors

Bargain Network (BN) Motors is a unique member service that helps consumers find the best automotive bargains. BN Motors is the ONLY complete auto buying and listing service that does not accept compensation from partners or dealers because members pay a low monthly membership fee (after a free trial membership), which guarantees consumers impartial pricing information on nearly 1 million car listings. The BN Motors database includes almost 3,000 Live Auction Events which include repossessions, police impounds, government surplus and other distressed vehicle sales. BN Motors validates, updates and aggregates this information and makes it accessible and usable by offering members the choice of access methods including the website, telephone access to Bargain Auto Specialists, or printed handbooks and listings sent via mail. To learn more about Bargain Network programs, go to

http://www.bargain.com/fe/mkt/autos/Default.aspx?AID=pr a335i.

About Bargain Network

Bargain Network is a unique membership service that provides consumers with best price information on significant purchases such as homes, vehicles and consumer products. Because Bargain Network is a membership service, it does not accept any advertising, or compensation from merchants, so consumers are guaranteed unbiased, impartial and complete pricing information. Bargain Network's members pay a low monthly membership fee after a free trial membership. To learn more about Bargain Network, go to http://www.bargainnetwork.com.

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Bargain Network http://www.bargain.com/fe/mkt/autos/Default.aspx?AID=pr_a335i 805-968-2020-2185

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