

## CU Direct Partners with The StoneEagle Group for DMS Integration

CU Direct DecisionApp, announced that it has selected The StoneEagle Group as a Dealer Management System (DMS) integration partner. Integrated version of CU Direct DecisionApp eliminates dual data entry, accelerates productivity

(<u>PRWEB</u>) April 6, 2005 -- California-based CU Direct CorporationÂ $\Box$  (CU Direct), the largest US indirect lending network for credit unions and administrator of Credit Union Direct Lending® (or CUDL®) and CU Direct DecisionApp, announced that it has selected The StoneEagle Group (StoneEagle) of Richardson, TX, as a Dealer Management System (DMS) integration partner.

The integrated process has been tested and completed, and the integrated version of CU Direct DecisionApp is now available to all Reynolds & Reynolds and ADP dealers. StoneEagle has created a Reynolds-Certified Interface for Reynolds & Reynolds  $\Box$  F&I module. In addition, by virtue of its strong relationship with ADP, StoneEagle has authored and co-developed an integrated solution for the ADP F&I module.

The upgrade eliminates the need to manually input loan application information from the DMS into CU Direct DecisionApp, the upgrade enhances dealer efficiency and convenience. The user clicks on a DMS import button and enters the appropriate deal number. The import function will copy the deal number information from the DMS to CU Direct DecisionAppÂ $\Box$ s borrower, co-borrower, vehicle and income tabs in real-time.

 $\hat{A} \square CU$  Direct $\hat{A} \square$ s partnership with StoneEagle will provide additional value to our participants by making the process more streamlined at the dealership, $\hat{A} \square$  said Jerry Neemann, senior vice president and COO of CU Direct.  $\hat{A} \square$  When our system helps dealers increase productivity and efficiency, it makes it easier for dealers to send loans to credit unions, increasing credit unions $\hat{A} \square$  competitiveness in the indirect lending arena.

 $\hat{A} \square$  StoneEagle $\hat{A} \square$  s DMS integration solutions eliminate dual data entry and accelerate productivity for a number of applications provided by automotive service providers, $\hat{A} \square$  said Bobby Allen president of StoneEagle.  $\hat{A} \square$  StoneEagle is excited that our expertise and technology will allow CU Direct to provide a seamless and secure integration solution to its participating dealerships. $\hat{A} \square$ 

## About The StoneEagle Group

The StoneEagle Group provides software solutions and enterprise administration systems that power Insurance Carriers, Service Contract Administrators, Third Party Administrators and Aftermarket Providers. StoneEagle leverages technology to create safe and secure connection points between Administrators and their Automobile Dealer, Bank and Credit Union clients, resulting in a multi-function solution suite of applications. Headquartered in Richardson, Texas, StoneEagle personnel have been involved in providing software applications to the insurance and related industries since 1967. For more information visit <u>www.stoneeagle.com</u>

## About CU Direct Corporation

Based in Rancho Cucamonga, California, CU Direct Corporation (CU Direct) is the leader in indirect lending services for the credit union industry. As a result of its recent acquisition of Indirect Services Inc., CU Direct administers both the Credit Union Direct Lending (CUDL) and CU Direct DecisionApp programs, which allow members to receive credit union financing at the auto dealership through an automated decision making system.



As a Credit Union-owned Service Organization, CU Direct develops custom applications, training and marketing programs to help credit unions achieve their indirect lending goals. Participants include approximately 6,600 dealerships and more than 460 credit unions in 37 states across the country. For more information on CU Direct, visit <u>www.cudirect.net</u>. Credit union members can find all the latest auto buying and research tools at: <u>www.cudirect.com</u>.

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