



HNTB Corporation Selects Proliance, Meridian Systems' Infrastructure Lifecycle Management Solution

Well-known public infrastructure architect, engineer and planning services provider to adopt enterprise solution for plan, build and operate phases of development

Folsom, CA ([PRWEB](#)) February 28, 2005 -- Meridian Systems®, an enterprise solution provider for optimizing the plan, build and operate phases of real estate, construction and other infrastructure programs, and HNTB Corporation announce that HNTB has selected Proliance, Meridian's infrastructure lifecycle management (ILM) solution, to deliver comprehensive services to the transportation and municipal markets for bridge, highway, aviation, rail and water infrastructure.

Proliance optimizes project lifecycles and automates business processes for physical infrastructure initiatives. With this agreement, HNTB will rebrand the Proliance product under the name ProCIMS and provide HNTB's clients with improved operational efficiency and project delivery.

As a part of its annual All Officers Sales Meeting and Top Line Technology forum held this month in San Antonio, Texas, HNTB introduced Proliance to its senior officers and management team. The multidisciplinary firm consistently ranked among ENR's top design firms in bridge, highway and general transportation design has a dedicated team of technology specialists and registered professionals with practical engineering, architectural and planning experience. This team will work with Meridian to customize Proliance and implement the ProCIMS solution.

"HNTB is a heavy hitter in their industry, and Meridian is proud to partner with them in improving the way they manage public infrastructure programs," said Mark Carrington, Meridian's senior vice president of global sales. "Orchestrating transportation and municipal projects is very complex. And Proliance is the strong program management solution that HNTB and other such specialists can rely on to deliver infrastructure projects on time and on budget."

Uniquely combining project and portfolio management functionality, facilities management, business process management and business analytics, Proliance offers complete ILM in one, comprehensive solution. Proliance allows facility and infrastructure-related businesses to better manage the thousands of details inherent in building and operations projects, while providing senior executives a summary status of overall programs. The innovative technology platform of Proliance utilizes Web Services and XML schemas to combine scope, budget and schedules in one solution and significantly improve the management of infrastructure programs and the way facility and infrastructure-related organizations service their clients.

About Meridian Systems

Meridian Systems provides enterprise solutions that optimize the plan, build and operate phases of real estate, construction and other physical infrastructure initiatives. Meridian solutions are used by more than 8,500 of today's large building owners, government agencies, and engineering and construction firms to improve top-line revenue growth while reducing their capital construction costs. Meridian uniquely provides both traditional software and hosted ASP solutions, and ranks as a market share leader in project management software among general contractors with over \$100 million in revenue*. Meridian has an impressive track record of revenue growth over its 11-year history, and has been repeatedly recognized as a Constructech Hottest Technology company. Meridian is headquartered in Folsom, Calif. For more information, call Meridian at 1-800-850-2660,



or go to www.meridiansystems.com.

*Statistics excerpted from CFMA's 2004 Information Technology Survey for the Construction Industry, fourth edition with the permission of the Construction Financial Management Association, Princeton, NJ, 609-452-8000.

Meridian Systems Contact
Shara Perkins, Public Relations Specialist
(916) 294 2068, sperkins@meridiansystems.com

Sue Watkins, Director of Marketing
(916) 294-2136, swatkins@meridiansystems.com

Meridian Systems and the Meridian Systems logo are the property of Meridian Systems, Inc. All other company and product names may be trademarks of their respective owners. Copyright © 2004 Meridian Systems, Inc. All rights reserved.

###

**Contact Information**

Shara Perkins

MERIDIAN SYSTEMS

<http://www.meridiansystems.com/products/proliance/index.asp>

916 294 2068

Online Web 2.0 Version

You can read the online version of this press release [here](#).