



TMW Systems Heads Into Final Quarter With Strong Results 2004 Revenues Will Reach All-Time High

TMW Systems, the leading developer and integrator of enterprise management software for the trucking industry, projects this year's results to surpass its planned sales, revenue and profitability goals for 2004. This announcement comes after posting record sales in the third quarter.

Beachwood, OH ([PRWEB](#)) December 3, 2004 -- TMW Systems, the leading developer and integrator of enterprise management software for the trucking industry, projects this year's results to surpass its planned sales, revenue and profitability goals for 2004. This announcement comes after posting record sales in the third quarter.

“New orders have been coming in at a record pace. License sales alone are up 38% this year. Finishing the year with these projections will put us at 16 years of sustained growth and seven consecutive years of profitability,” said Ken Thompson, Chief Operating Officer for TMW Systems. “We expected a strong year, but these numbers have exceeded all expectations.”

“We have stuck to our core business values throughout and have now positioned ourselves to benefit from the rebounding transportation industry,” stated Tom Weisz, president and CEO of TMW Systems. “Contributing to our growth is the introduction of nine new products and services, including ResultsNow” and our real-time watchdog alert system, 'The Dawg'. Real-time business performance is a critical element to survival for companies today. ResultsNow with The Dawg offer that immediacy, and the response from the market has been overwhelming.”

TMW recently concluded its annual user group conference with more than 500 customers in attendance. The response to the enhanced capabilities and other new products confirms the company's belief that this growth trend will continue.

“When you add to that the scalability, reliability, functionality and service that TMW customers experience, we are confident that next year's numbers will break even more records,” added Weisz.

About TMW Systems

Founded in 1983, TMW Systems, Inc. is recognized as the premier developer and integrator of enterprise management software for the transportation industry. Designed by veteran trucking executives, TMW's products help transportation and logistics companies leverage the technologies of their choice to easily collect, analyze and manage information for maximizing dispatch efficiency, and for delivering improved productivity and superior customer service. Based in Beachwood, Ohio, the company's flagship product, TMWSuite” for Windows® client/server, and TL2000” AS/400 platform support more than 470 trucking industry clients globally, including in North America, Europe, China and Latin America. For more information, visit www.tmwsystems.com or call 800/401-6682.

###

**Contact Information****Dina Gruey**

DMG COMMUNICATIONS INC.

<http://www.tmwsystems.com>

3308645882

Online Web 2.0 VersionYou can read the online version of this press release [here](#).