

Carz4less -- The New Yah** of Car Buying Sites

A new car buying site offering free articles, site reviews, and a car buying platform with sophisticated software to aid consumers to overcome high dealer profits.

(PRWEB) July 30, 2004 -- Did you know that the major car buying portals on the net are paid by auto dealerships? Well, consumers finally have a car buying site for them. One that represents their best interests at the dealership. If auto dealers are paying these websites, who are they representing? It isn't the consumer. Consumers can really save thousands on of dollars on their auto purchases with Carz4less.

We don't take payments from auto dealers like the other major car buying portals do. It's a conflict of interest. If a car buying site truely wants to save a consumer money, they wouldn't take payments from a dealer.

Carz4less has developed a sophisticated car buying platform intergrated with a specialized database providing consumers with the most accurate and detailed information available. It's not simply numbers, it's a whole lot more.

The platform is simple to use, consumers just point and click. It is a complete "car deal composer" that calculates everything for the car buyer. It will automatically price out a new car of their choosing with options. The price is based on invoice. It also prices out their trade-in to current trade-in value. Additionally it will calculate their interest rate and monthly payments based on their FICO score and bottom line. The bottom line also includes any payoff the consumer may have on their trade-in, taxes and fess, along with any applicable rebates that may be available.

It also estimates for the consumer how much of a down payment they will need based on "lender" requirements. But it doesn't stop there. The platform prints out all of the data into three special forms for the consumer. The Foursquare: The form used by dealers to negotiate deals on, The Purchase Order: The form with all of the purchase information, The Installment Contract: The actual contract dealers use to sell a vehicle on. The difference with the Carz4less forms is that they are completed with the "right information." The information that will save the consumer thousands of dollars on their purchase.

After all the computations are done, consumers simply print out the forms for their reference when they negotiate with their dealer. It allows the consumer to see past the dealers profiting stategies so they can negotiate a deal with minimal dealer profit. The information on how the software saves consumers money is a trade secret.

Carz4less also has free articles on the car buying process for those who like to do things for themselves. They also have written site reviews on most of the major car buying portals on the web. Consumers can read about their positive and negative points as they relate to whether they are true consumer advocates, or advocates for auto dealers.

Carz4less has developed the web's most sophisticated car buying platform. They offer the do it yourself car buyer free how to articles. And they offer site reviews on most of the web's major car buying portals. Carz4less has the potential to be the next Yah** on the net.

Contact Information:

George Riley
281-216-3543
webmaster@carz4less.com
CARZ4LESS

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Contact Information

George Riley

CARZ4LESS

<http://www.carz4less.com/index.php>

281-216-3543

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