



Don't Buy Your New Car Retail...Buy it Fleetail...Save Time and Money

It's no longer necessary to buy a new car the traditional retail way. Save time and money when you buy "fleetail" You don't have to leave your computer, you don't have to negotiate with a retail car salesman, and you don't pay a broker's fee. With www.autobuyingsecret.com you learn the "beskept secret in the auto industry" and save lots of money.

([PRWEB](#)) March 23, 2003 -- Would you like to save thousands on a brand new car and never have to talk to a retail car salesman?

There are hundreds of reasons to buy a new car. You want something better on gas, you got a raise and want a nicer car to drive, you just had a baby and need to move up to a family car or maybe your baby just left home and you're ready for a two-seater convertible to cruise around in. The list is endless. But you think you can't afford it! And even if you could afford it the thought of facing a retail car salesman is such an unpleasant thought that you'd rather drive your old car for the next ten years! You know what I mean. The sales people seem to be waiting to pounce before you even step foot onto the car lot. They follow you around trying to convince you that they have the "best" deal in town. They bring out the manager who tells you he has the "best" deal. They have you talk to the finance guy. You're offered nothing to drink, nothing to eat. They wear you down. Just hours and hours of listening to these people tell you how they are literally giving the car away to you; how they are making nothing on the sale. You probably end up paying more than you planned. The monthly payment is probably higher than you want. But you survived and you drive away in your new car? You consider yourself a "wheeler-dealer" because they came down in price, right? Wrong. You paid exactly what they wanted you to pay. It's a game and you played it.

Well, I'm going to tell you about a revolutionary way to buy a car that will save you money and allow you to avoid those "vulture-like" sales people. It's called "fleet-tail" and you can do it all from the comfort of your personal computer. No retail sales people, no negotiating, and no games.

"Fleetail", or purchasing a vehicle through the fleet department of car dealership has changed tremendously because of the Internet. In the past, you needed a connection to the fleet department, such as belonging to a credit union or association with a specific business. Now all you need is a personal computer and access to the Internet. It's easy, it's fast and it saves you thousands of dollars. Just follow these four steps:

- Â· Decide on the car you want. Use the Internet to learn about the available options, packages, colors, invoices, and rebates. If necessary, go to the dealer and test-drive the vehicle, but DON'T BUY.
- Â· Request a quote from www.autosfleet.com or a similar fleet web site.
- Â· Compare it to your research. Sounds simple, right?
- Â· Confirm that you are working with an experienced, professional Internet / Fleet dealer. Do this by simply asking them to fax you a detailed invoice showing how much they are selling the vehicle over invoice. If they cannot do this, they either are not an Internet / Fleet dealer, or they are a "rookie" and you may not be getting the best price. The professional Internet / Fleet dealer will not hesitate to give you this information.

That's all there is to it! It's a simple, pleasant experience. In some cases the fleet departments will deliver the vehicle, so you don't even have to leave your house. Best of all, you've saved yourself a lot of time and money.



Contact Information

Tina Bymaster

Reliable Business Solutions

Online Web 2.0 Version

You can read the online version of this press release [here](#).