

CashForCars.com Honored as Winner in the 2016 Customer Sales and Service World Awards® Sales Team of the Year

CashForCars.com, a car purchasing division of Copart Inc., has been recognized as a Silver Winner for Sales Team of the Year in the Annual 2016 Customer Sales and Service World Awards® for its sales division's exemplary achievements and growth within 2015.

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CashForCars.com purchases vehicles directly from the public, offering free towing, paperwork transfer, and exemplary customer service. The CashForCars.com team answers the calls of vehicle sellers looking to <u>sell</u> their cars, trucks, SUVs, boats or RVs and guides them through the quick and easy process.

"CashForCars.com gives people a different, easier way to sell a car," said Jay Adair, CEO of Copart. "The team at CashForCars.com proves every day that excellent customer service and great sales are not mutually exclusive. They're the whole package, and I am glad to see the team recognized for their hard work."

The CashForCars.com team, headed by Sales Manager Michael Palmer, ended 2015 with a marked increase in call conversion and a more streamlined call process. This increase was due to leveraging the knowledge and expertise of senior team members, enhancing customer service, and implementing new technology and motivational programs.

The team saw a 20 percent increase in employee retention, and more than 80 percent of the CashForCars.com team are multi-year employees. The company is passionate about <u>helping people sell their vehicles</u> and giving friendly and supportive guidance through the quick selling process.

"We are honored to be named a Silver Winner by the Customer Sales and Service World Awards, and we are thankful for this esteemed industry and peer recognition," said David Sutkin, Director of CashForCars.com. "This award is a testament to our team's commitment to always put the customer first and to help customers sell their cars in a friendly and efficient way."

The team members being honored are as follows: Angel Ramos, Anthony Martinez, Carllirshaw Bradshaw, Carlos Hernandez, Charles Soto, Daniel Ryan, Elijah Fleming, Giovanna Johnson, Jose Borges, Kamar Ebanks, Marlon Ford, Tashae Edwards, Timothy Jordan, William Theis, and Zaquan Pearson.

To learn more about the company, please visit <u>CashForCars.com</u>.

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ABOUT CASHFORCARS.COM

CashForCars.com, a division of Copart, Inc. (NASDAQ: CPRT) makes it easy for the public to sell used, damaged or junk cars, trucks, SUVs, motorcycles, boats, and RVs. CashForCars.com offers competitive prices



for vehicles and world-class customer service. The company provides no-hassle document transfers, guaranteed payment in as little as 24 hours and nationwide free towing to make selling a vehicle as convenient as possible. CashForCars.com also has a blog, where car owner and enthusiasts can read updated tips, facts and news on all things car-related at https://www.cashforcars.com/blog/. To learn more about the company, or to get an offer for a used vehicle, please visit https://www.cashforcars.com/.

ABOUT COPART:

Copart, founded in 1982, provides vehicle sellers with a full range of remarketing services to process and sell salvage and clean title vehicles to dealers, dismantlers, rebuilders, exporters and, in some states, to end users. Copart remarkets the vehicles through Internet sales utilizing its VB3 technology. Copart sells vehicles on behalf of insurance companies, banks, finance companies, fleet operators, dealers, car dealerships and others as well as cars sourced from the general public. The company currently operates in the United States and Canada, the United Kingdom, Brazil, Germany, the United Arab Emirates, Bahrain, and Sultanate of Oman, Spain, the Republic of Ireland, and India. Copart links sellers to more than 750,000 Members in over 150 countries worldwide through its multi-channel platform. In 2015, Copart was ranked at the top of Deloitte's "Exceptional 100" list of companies, which reviewed U.S. publicly traded companies based upon a multidimensional approach to measuring financial performance. For more information, or to become a member, visit www.copart.com.

ABOUT THE CUSTOMER SALES AND SERVICE AWARDS:

Customer Sales and Service World Awards is the world's premier recognitions program created to honor and recognize industry-wide and peer achievements of sales, service, business development, marketing, channels, franchise, and training individuals, teams, departments and achievements. The Annual Customer Sales and Service World Awards is part of the SVUS Awards® recognition program from Silicon Valley in the United States of America which also includes other programs such as Consumer World Awards, Customer Sales and Service World Awards, Golden Bridge Awards, Globee Fastest Growing Private Companies Awards, Info Security PG's Global Excellence Awards, Network Products Guide's IT World Awards, Pillar World Awards, PR World Awards, and Women World Awards. To learn more, visit www.cssworldawards.com

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