

CEI to Present Work Truck Fleet Money-Saving Case Studies in Accident Management and Prevention at NTEA Show

The CEI Group, Inc. (CEI), a fleet driver management company, will offer case studies on the savings it has achieved for vocational fleets in accident repair, loss recovery, vehicle remarketing and accident prevention at the NTEA Work Truck Show in Indianapolis, IN. CEI will be exhibiting at Booth 117 at the Indiana Convention Center from March 2 through 4.

Trevose, PA (<u>PRWEB</u>) February 25, 2016 -- The CEI Group, Inc. (CEI), a fleet driver management company, will offer case studies on the savings it has achieved for vocational fleets in accident repair, loss recovery, vehicle remarketing and accident prevention at the NTEA Work Truck Show in Indianapolis, IN. CEI will be exhibiting at Booth 117 at the Indiana Convention Center from March 2 through 4.

"The studies document that our accident management services alone can save and offset more than 50% of a fleet's annual original repair estimates for work truck collisions," said Ken Latzko, CEI's senior director of sales. Mr. Latzko will lead CEI's seven-person contingent at the trade show, including Luann Dunkerley, a member of the board of governors of the National Private Truck Council Institute.

Among the case studies CEI will present is one for a service fleet of 10,000 vehicles that implemented CEI's DriverCare fleet safety application. The service prevented 3,525 accidents over six years, cutting the fleet's accident rate from 36% to 25%, avoiding \$92 million in repairs and saving \$77.6 million in the "true costs" of fleet accidents, according to the U.S. National Highway Traffic Administration.

Visitors to CEI's booth will also be offered a white paper entitled "Fleet Driver Management," which explains CEI's vocational fleet services and offers more real-world examples of how they generate savings.

About CEI

CEI, a fleet driver management company, is a leading provider of technology-enhanced vehicle accident, driver safety and fleet risk management services. Its provider network consists of some 4,000 collision repair shops in North America, and includes nearly 1,000 truck collision repair centers. Its customers include self-insured, commercial, and institutional and government fleets, directly and through alliances with fleet leasing companies. CEI also provides vehicle direct repair program outsourcing to leading property and casualty insurance companies.

Founded in 1983, CEI has headquarters near Philadelphia, PA, and field sales offices in Trevose, PA; Tulsa, OK; Atlanta, GA; Dallas,TX and Minneapolis, MN. In 2000, CEI launched its DriverCareTM solution, which include fleet risk management, MVR ordering and compliance, on-line and behind-the-wheel driver safety training and a safety newsletter. For more information about CEI, please visit ceinetwork.com.



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